

# FOR THIS HAVE WE DAUGHTERS

OH, WHAT'S THE USE OF BUYING SWELL CLOTHES WHEN EVERYBODY, INCLUDING THE MUT, GETS "HIP" TO THEM.



## Daily Capital Journal's Classified Advertising Page

RATES FOR ADVERTISEMENTS: One Cent per word for the first insertion. One-Half Cent per word for each successive subsequent insertion!

### CHIROPRACTIC-SPINOLOGIST

DR. O. L. SCOTT—Graduate of Chiropractic's Fountain Head, Davenport, Iowa. If you have tried everything and have got no relief, try Chiropractic spinal adjustments and get well. Office 406-7-8 U. S. National Bank Building. Phone Main 87. Residence Main 828-R.

### CHIROPRACTOR

CONSULT DR. MAY, experienced and successful Chiropractor, for acute and chronic disorders. Has practiced six years in Oregon. Free consultation. Hours, 9 to 12, 1 to 4. 205-6-7 Hubbard Bldg. Lady attendant. Phone, office 572; residence, 982-R.

### OSTEOPATH

DRS. B. H. WHITE and R. W. WALTON—Osteopathic physicians and nerve specialists. Graduates of American School of Osteopathy, Kirksville, Mo. Post graduate and specialized in nerve diseases at Los Angeles college. Treat acute and chronic diseases. Consultation free. Lady attendant. Office 505-506 U. S. National Bank Building. Phone 859. Residence 246 North Capital street. Phone 369.

### SCAVENGER

SALEM SCAVENGER—Charles Soos, proprietor. Garbage and refuse of all kinds removed on monthly contracts at reasonable rates. Yards and cesspools cleaned. Office phone Main 2247. Residence Main 2272.

### LODGE DIRECTORY

A. O. U. W.—Protection Lodge No. 2. Meets every Monday evening at 8 in the McCormack hall, corner Court and Liberty streets. A. E. Aufrance, M. W. S. A. McFadden, recorder; A. L. Brown, P.

CENTRAL LODGE No. 18, K. of P.—McCormack building. Tuesday evening of each week at 7:30. F. F. Schram, C. C.; W. B. Gilson, K. of R. and S.

SALEM LODGE No. 4, A. F. & A. M.—Stated communications first Friday in each month at 7:30 p. m. in the Masonic Temple. J. C. Welch, W. M.; S. Z. Culver, secretary.

PACIFIC LODGE No. 50, A. F. & A. M.—Stated communications third Friday in each month at 7:30 p. m. in the Masonic Temple. Glenn C. Niles, W. M.; Ernest H. Choate, secretary.

B. N. of A.—"Oregon Grape Camp," No. 1360, meets every Thursday evening in McCormack building, Court and Liberty streets; elevator. Miss Sylvia Shannup, 1791 Market, orator; Hazel Price, Imperial Furniture Co., recorder.

HODSON COUNCIL, No. 1, R. & S. M.—Stated assembly first Monday in each month, Masonic Temple. James Platt, Thrice Illustrious Master; Glen C. Niles, recorder.

DEMOLAY COMMANDERY, No. 5, K. T.—Regular convolve fourth Friday in each month at 8 o'clock p. m. in Masonic Temple. Sojourning Sir Knights are courteously invited to meet with us. Geo. H. Barnett, E. C.; Frank A. Turner, recorder.

CRADWICK CHAPTER, No. 37, O. E. S.—Regular meeting every first and third Tuesday at 8 p. m. in the Masonic Temple. Elizabeth Bend, W. M.; Ida M. Babcock, secretary.

WOODMEN OF THE WORLD—Meet every Friday night at 8 o'clock in McCormack block. Oscar Donaldson, C. C.; L. S. Geer, clerk. 507 Court street. Phone 593.

MULTNOMAH BOYAL ARCH CHAPTER, No. 1, R. A. M.—Regular meeting second Friday in each month at 8 p. m. in the Masonic Temple. Alfred F. Marcus, Ex. High Priest; Russell M. Brooks, secretary.

UNITED ARTISANS—Capital Assembly, No. 84, meets every Wednesday, at 8 p. m. in Moose hall. Mrs. F. W. Cook, M. A.; C. Z. Randall, secretary, Salem Bank of Commerce.

SALEM HUMANE SOCIETY—D. D. Keeler, president; Mrs. Lou Tillson, secretary. All cases of cruelty or neglect of dumb animals should be reported to the secretary for investigation.

MODERN WOODMEN OF AMERICA—Oregon Cedar Camp, No. 5346, meets every Thursday evening at 8 o'clock in McCormack hall corner Court and Liberty streets. Elevator service. W. W. Hill, V. C.; Rex A. Turner, clerk.

### DENTISTS

DR. O. A. OLSON, DENTIST  
Administers Nitrous Oxid and Oxygen  
Room 214. Phone 440.  
Masonic Temple. Salem, Ore.

### PHYSICIAN

DR. D. B. GRIFFIN—Drug and drink cure. 1425 Fir street, near Meyers street. Phone 1037J.

### MISCELLANEOUS

FOR GENERAL HOUSE CLEANING with modern machinery, electric sweeper, etc. Leave orders at 220 N. Commercial or Phone 933. Dec 3

GOOD USED FURNITURE—Bought, also taken in exchange for new. Full line of new furniture, ranges, heaters, and other house furnishings. Peets Furniture Co., 233 North Commercial street.

### UNDERTAKERS

LEHMAN & CLOUGH—C. B. Webb, A. M. Clough morticians and funeral directors. Latest modern methods known to the profession employed. 445 Court street, Main 130; Main 988.

RIGDON-RICHARDSON CO.—Funeral directors and undertakers, 252 North High street. Day and night phone 183.

### FOR SALE

SMALL general stock of merchandise for sale. Inquire 1190 North Capitol street.

SPLIT BODY OAK—Gurb oak, ash, second growth fir, old fir. J. H. Eaton. Phone 1954.

PIANO—In first class condition, for sale, cheap, or will trade even for a good work horse. Phone 72F4. Dec 1

FOR EXCHANGE—Small improved ranch stocked, close in, exchange for farm, Oklahoma to Dakota. J. Lentz, Route 2, city. Dec 1

FOR SALE—Antique black walnut bed, dresser, commode. Other black walnut furniture. Good organ in black walnut case. 233 North Commercial street.

### WANTED

WANTED—About 10 acres unimproved land on good road within five miles of Salem. No agents. A-10, care Journal.

### WATER COMPANY

SALEM WATER COMPANY—Office corner Commercial and Trade streets. For water service apply at office. Bills payable monthly in advance.

### MONEY TO LOAN

ON Good Real Estate Security.  
THOS. K. FORD  
Over Ladd & Bush Bank, Salem, Oregon

**L. M. HUM**  
Care of  
**YICK SO TONG**  
Chinese Medicine and  
Tea Company  
Has medicine which  
will cure any known  
disease.  
153 South High Street,  
Salem, Ore. Phone 283.

### SALEM FENCE and

### STOVE WORKS

R. B. FLEMING, Prop.  
Depot American Fence

Gates, Plain and Barbed Wire. Paints, Oils and Varnishes. Roofing, Posts, Hop Hooks.

### 40 Years Making Stoves

Stoves rebuilt and repaired. Stoves bought and sold.  
250 Court Street. Phone 124  
Back of Chicago Store.

## NO FOOD SHORTAGE EXISTING IN BERLIN SAYS MR. GERRARD

By Carl W. Ackerman. (United Press Staff Correspondent.)

Berlin, Nov. 2.—(By mail.)—"It meat gets scarce this winter," jokingly remarked Ambassador Gerrard, "I guess I'll have to supply the American colony with game." And that's how the Berlin American first heard about Gerrard's latest role—that of hunter. During the last month the Ambassador has bagged a fine lot of game, including deer, ducks, pheasants, rabbits and other animals on his game preserve near Berlin. The Ambassador is considered an expert shot. Recently he bagged a duck at 200 yards with his army rifle. The last two roobucks he

killed were shot through the head. Many a table in the American colony these days is weighed down with a 5 or 10 pound roobuck steak, which is considered the finest meat in Germany. When the Ambassador first learned that it would be impossible for him to take a vacation because of the uncertain international situation, he rented the lodge. Every day he leaves the manse about 1 p. m., rides to the lodge in his automobile, tramps about the fields and woods until about 10 p. m., when he returns to the city. Sometimes he takes Dr. Ohnsorge, assistant naval attaché at the embassy, with him.

## Foreign Trade Growth Makes Phenomenal Record This Year

New York, Nov. 27.—Our foreign trade continues on its phenomenal course and is building up the greatest favorable trade balance on record. October exports reached a new high level, amounting to \$334,600,000, which was almost \$40,000,000 in excess of September. The imports for October were only \$148,500,000 leaving an excess of exports amounting to \$186,000,000. During the past twelve months our total foreign trade exceeded \$5,000,000,000, of which \$3,318,000,000 were exports and \$1,681,000,000 imports, leaving an excess of exports for the year of \$1,637,000,000. During the same twelve months our net imports of gold were \$326,000,000. This tremendous expansion of foreign obligations in the United States has undoubtedly been largely adjusted by gold imports, by the liberal return of securities, by the placing of large foreign loans and by the granting of very unusual foreign credits. That our foreign trade is now on a much more satisfactory status than at the beginning of the year is shown by the recent recovery of 20 points in sterling exchange and the diminished pressure of commercial bills. The future of our exports is somewhat uncertain. We shall probably soon reach the high peak for this season, if we have not done so already. Food and cotton exports will shortly have reached their highest level, and the

shipments of war munitions within a few weeks or months will become less frequent. The Allies now report that they are well supplied with explosives, and in view of the tremendous increase in the capacity for British output of munitions, it is likely that in future the volume of orders placed with American manufacturers will be materially reduced. No early end of the war is in sight, but the emergency orders for the Allies are being satisfied, and their continuance on the recent scale is improbable. One of the most significant and satisfactory results of the war is its stimulating effect upon American enterprise. More than anything else it has forced upon us recognition that we are a world power, commercially and industrially as well as politically. We have too long considered ourselves self-sufficient, and labored under the delusion that we could indefinitely shut ourselves in and others out. We must awaken to the fact that we are a nation of grown-ups; we must take our place in the world's affairs accordingly and adapt ourselves to the new opportunities and new obligations that are laid pressing upon us. With the growth of population the United States is rapidly changing from an agricultural nation to a nation of manufacturers. The past generation has seen big changes in this direction, and the next will see further changes of vast importance. We urgently require foreign markets for our surplus manufactured products, and if we intend to sell to others, we must be prepared to buy from them in exchange; for the simple reason that all foreign trade in the mass is nothing less nor more than barter, even though in detail the operations may be highly complex and delicate. From this it follows that if we wish to export we must be more ready to import; and an enlightened public opinion will in due course of time be placing obstacles in the way of imports, the only method by which our customers can pay for what they buy. Among our leading manufacturers and merchants there has been a steadily widening recognition of these facts for some years past; and yet in spite of their efforts it required the great European war to really awaken public opinion here to the opportunities that lie outside of our own borders. That calamity imposed demands upon American resources beyond all previous imagination. It created a gap which temporarily at least, only America can fill. These demands fell first upon American financiers, and were met with a skill and resourcefulness which astonished the world and ourselves also. The giant of the western hemisphere has at last awakened to the new door of opportunity opened by the declaration of war in August, 1914; and already occupies a considerable place in the sun, which is fortunately big enough for all. As just said, American manufacturers, merchants and bankers are fully conscious of the new opening and are already demonstrating their faith in the future. Our chambers of commerce, our leading business organizations, our big exporters and big bankers are taking the initiative; and as an illustration this week a \$50,000,000 corporation, backed, officered and directed by a number of the ablest and strongest business men in the country, completed plans for the develop-

ment of a great foreign trade. This is substantial and practically evidence of whither we are going. There are but two things more necessary for securing a bigger market for American manufacturers, and that is the co-operation of the American investor and American labor; both of which can be had if intelligently reasoned with and led. That trade follows the loan is axiomatic; which means that in order to sell our merchandise we must be prepared, not only to give credit, but to actually invest abroad. This is a new but absolutely necessary departure for the American investor, and he may require both education and experience before venturing. Although the large and quicker profits obtained at home will always command a large degree of preference, the rewards of many home enterprises are settling down to more moderate and stable limits, and foreign fields begin to offer larger opportunities and larger profits than in the past, especially in view of the impaired ability of Europe to furnish the help of American labor must also be invited for our labor is more interested than any other party in finding a profitable market for its products. In order to conquer foreign markets labor must recognize the necessity of meeting foreign competition, and will have to learn that it cannot impose prohibitive burdens in the form of excessive wages and oppressive regulations, except to its own disadvantage. American labor already possesses a good start owing to plants, methods and organizations which are often superior to any of those abroad. If each division of industry will but do its share, there will be no doubt about success in our gaining a position in the world's markets commensurate with our skill and ability.

The halt in speculation which began three weeks ago was prolonged through this week by the holidays, by developments in the Balkans, by a feeling that the war stocks had more than discounted their future, and by the consequent bearishness of some of the leading traders. The undertone of the market has, however, unquestionably improved through liquidation and the test thus applied to values. Towards the end of the week there was more aggressive buying, and good stocks found ready support. As to fundamental conditions, the outlook continues favorable and trade revival seems to be making further progress, especially in the steel and textile industries; enterprise is recovering; railroad earnings show better results, both gross and net; money is easy and plentiful; gold continues to come in freely from abroad; sterling investment demand prevails for all desirable issues. December dividend payments will be \$147,000,000, or \$10,000,000 more than last year. Next week congress opens, and its drift will be watched with intense interest. The war is sure to make its impress upon congress during the session and as previously said, problems pertaining to revenue, prodigious shipping, tariffs, etc., promise to occupy first attention. In view of the approach of a presidential year, it may be a session filled with much and perhaps excited discussion, but little real action beyond what is necessary.

### HENRY CLEWS.

### SUBLIMITY NEWS

J. A. Ditter and wife and Theo. Hieber left Thursday noon for San Francisco. While en route they will stop off at Ashland to visit N. Hitzinger and other friends there.

I. J. Boedigeimer is building a garage for P. M. Hermens this week.

A jolly good time was had at the Jos. Koenig home Friday evening when a number of friends gathered there to enjoy themselves playing cards and dancing. Refreshments which were well appreciated were served at a late hour.

The dance given here Thursday night by the C. F. Hall association, was well attended and all report a good time.

On Tuesday, November 23, the Jos. Spinner home east of town was the scene of a pleasant gathering when a number of the younger set came and enjoyed themselves playing cards and dancing. Refreshments were served at a late hour. Among those attending were: Mamie and Katie Van Handel, Wm. Duchateau, Vince Ritzinger, Carl and Kate Scheulteibeine, M. Neitling, Ed Piesser, Joe Odental, Mike and Joe Benedict, Andrew Larsen, Wm. Hermens, Sim Etzel, Ed Bell, John Neitling, Albert and Ida Boedigeimer, Mary and Chris Cramer, Geo. and Julia Boedigeimer, Gus Hendricks, Tony Schultz and Frank, Conrad, Anna and Kate Spinner.

F. J. Reister made a business trip to Portland last week.—Stayton Stand-

## THE DAILY CAPITAL JOURNAL Classified Business Telephone Directory

A Quick, handy reference for busy people

Telephone  
EVERYTHING ELECTRICAL  
Salem Electric Co., Masonic Temple, 137 North High ..... Main 1200  
LAUNDRIES  
Salem Steam Laundry, 130 South Liberty ..... Main 26  
PLUMBING, STEAM FITTING AND TINNING  
T. M. Barr, 164 South Commercial Street ..... Main 192  
UNDERTAKERS  
Rigdon-Richardson Co., 254 North High street ..... Day and night, Main 188  
TRANSFER AND DRAYAGE  
Salem Truck & Dray Co., corner State and Front streets ..... Main 74  
JOB PRINTING  
Beaver State Printers, Patton Block ..... 1519

### Don't Scratch --- Use Zensal

This remedy Zensal is made to reach your particular case. If you have an Eczema that is dry and scaly, use Dry Zensal. If you have weeping skin or any watery eruption, buy Moist Zensal and get the relief you have been seeking. 50c the jar at Poole's.

## TRAVELERS' GUIDE

SOUTHERN PACIFIC			
North Bound			
No. 14—Oregon Express	5:00 a.m.	Ar. Eugene	6:40 p.m.
No. 14—Sound Special	6:12 a.m.	Ar. Eugene	8:10 p.m.
No. 14—Willamette Limited	9:22 a.m.	Ar. Eugene	11:25 p.m.
No. 11—Shasta Limited	11:55 a.m.	Ar. Eugene	1:55 a.m.
No. 18—Portland Passenger	1:30 p.m.	Ar. Eugene	3:45 a.m.
No. 20—Portland Passenger	5:00 p.m.	Ar. Eugene	7:15 a.m.
No. 14—Portland Express	8:00 p.m.	Ar. Eugene	10:00 p.m.
No. 223—Portland fast Fr't.	10:38 p.m.	Ar. Eugene	12:55 p.m.
No. 236—Local way Fr't.	10:35 p.m.	Ar. Eugene	3:10 p.m.
South Bound			
No. 15—California Express	3:20 a.m.	Ar. Albany	4:40 p.m.
No. 17—Roseburg Passenger	11:30 a.m.	Ar. Albany	1:45 p.m.
No. 53—Exposition Special	2:42 p.m.	Ar. Albany	7:05 p.m.
No. 19—Cottage Grove Pas.	4:20 p.m.	Ar. Albany	7:05 p.m.
No. 11—Shasta Limited	5:43 p.m.	Ar. Albany	8:50 p.m.
No. 27—Willamette Limited	6:10 p.m.	Ar. Albany	9:15 p.m.
No. 13—San Francisco Ex.	10:38 p.m.	Ar. Albany	12:25 p.m.
No. 221—San Francisco Fast	12:35 a.m.	Ar. Albany	1:00 p.m.
Freight	12:35 a.m.	Ar. Albany	12:55 p.m.
No. 225—Local way Fr't.	8:10 a.m.	Ar. Albany	10:00 p.m.
Salem-Geer Line			
No. 73—Arrives at Salem	9:35 a.m.	Ar. Eugene	6:40 p.m.
No. 76—Leaves Salem	9:50 a.m.	Ar. Eugene	6:40 p.m.
No. 75—Ar. Salem (mixed)	2:00 p.m.	Ar. Eugene	9:45 a.m.
No. 74—Leaves Salem	4:15 p.m.	Ar. Eugene	11:00 a.m.
*No connection south of Geer.			
Salem, Falls City and Western.			
No. 161—Lv. Salem, motor	7:00 a.m.	Ar. Portland	8:25 a.m.
No. 163—Lv. Salem, motor	9:50 a.m.	Ar. Portland	11:15 a.m.
No. 165—Lv. Salem, motor	1:40 p.m.	Ar. Portland	3:00 p.m.
No. 167—Lv. Salem, motor	4:00 p.m.	Ar. Portland	5:15 p.m.
No. 169—Lv. Salem, motor	6:15 p.m.	Ar. Portland	7:30 p.m.
No. 239—Way Fr't Lv. Salem	5:00 a.m.	Ar. Portland	6:15 p.m.
No. 162—Ar. Salem	8:40 a.m.	Ar. Eugene	10:15 a.m.
No. 164—Ar. Salem	11:25 a.m.	Ar. Eugene	12:55 p.m.
No. 166—Ar. Salem	3:15 p.m.	Ar. Eugene	4:45 p.m.
No. 168—Ar. Salem	6:00 p.m.	Ar. Eugene	7:30 p.m.
No. 170—Ar. Salem	7:45 p.m.	Ar. Eugene	9:15 p.m.
No. 240—Way Fr't ar. Salem	1:35 p.m.	Ar. Eugene	3:10 p.m.
OREGON ELECTRIC RAILWAY CO.			
North Bound			
Lv. Salem	Train No.	Ar. Portland	
4:35 a.m.	2 Owl	6:55 a.m.	
7:15 a.m.	8	9:25 a.m.	
9:45 a.m.	10 Limited	11:35 a.m.	
11:20 a.m.	12	1:35 p.m.	
1:45 p.m.	14	4:00 p.m.	
4:00 p.m.	16 Limited	5:50 p.m.	
5:37 p.m.	20	7:50 p.m.	
7:55 p.m.	22	10:00 p.m.	
South Bound			
Lv. Salem		Ar. Eugene	
7:10 a.m.	65	9:30 a.m.	
Lv. Portland		Ar. Salem	
6:45 a.m.	1	8:55 a.m.	(Salem only)
8:25 a.m.	5 Limited	10:11 a.m.	
10:40 a.m.	7	12:55 p.m.	
2:05 p.m.	9	4:25 p.m.	
WILLAMETTE RIVER ROUTE.			
Oregon City Transportation Company.			
Leave Portland for Oregon City, Butteville, Newberg, Mission (St. Paul), Wheatland, Salem (daily except Sunday) ..... 6:45 a.m.			
Leave Portland for Independence, Albany, Corvallis, (Tuesday, Thursday and Saturday) ..... 6:45 a.m.			
Returning.			
Leave—			
Corvallis ..... 6 a.m.—Mon, Wed, Fri			
Albany ..... 7 a.m.—Mon, Wed, Fri			
Independence ..... 8 a.m.—Mon, Wed, Fri			
Salem ..... 10 a.m.—Mon, Wed, Fri			
Salem ..... 6 a.m.—Tue, Thur, Sat			

CAPITAL JOURNAL WANT ADS BRING YOU RESULTS.